

Retail & Services

The Retail Sector is again a very broad sector and does not just include people working on a shop floor. Retail includes:

- Purchasing & Ordering
- Marketing
- Human Resources
- Marketing
- Fashion Designer
- Brand Manager
- Trading Standards Officer
- Sales Assistant

and provided employment for approximately 5 million people in the UK in 2021. Of this number, half of these individuals are employed on a part-time basis and 66% of all employees work for the 75 biggest retail outlets. The top 10 of these are:

- Tesco
- Sainsbury's
- Asda
- Morrisons
- John Lewis
- Aldi
- Marks & Spencer
- Co-op
- Amazon
- Boots

This sector is dominated by young workers and almost one third are under the age of 25. Turnover in jobs in this sector is very high and it provides many opportunities for young people for their first job and to help them develop skills they can use within other roles.

There are many opportunities within the Retail Sector and for those in purchasing this can often involve overseas travel and negotiating prices, ranges of products to be sold etc.

Employment opportunities are provided within this sector on a part-time basis, apprenticeship or graduate basis.

The retail sector pays some of the highest graduate starting salaries, with an average of £30,000. However, some retail employers pay considerably more. For example, Aldi's Area Manager Programme pays £44,000, which rises incrementally to £77,870 after five years!

Links you can click on to find out about opportunities in the Retail Sector:

BBC Bitesize - Understanding careers in Hospitality and Retail	Careers in hospitality and retail - BBC Bitesize
Workplace Wednesday - Working in Retail	https://youtu.be/ObQxTOlcGiA
Job of the Week - Order Picker	JOB OF THE WEEK - EPISODE #107 - ORDER PICKER
Job of the Week - Visual Merchandiser	JOB OF THE WEEK EPISODE #046 - Visual Merchandiser
Aldi career opportunities Aldi Management programme	https://www.aldirecruitment.co.uk/stores/Area Manager Programme Aldi Recruitment UK

Careers within Tesco	<u>Tesco Careers: Home</u>
Customer Assistant Tesco	<u>Customer Assistant Explore our world Tesco</u>
BP Retail Jobs	<u>Retail Careers Home</u>
Waitrose Retail	<u>Industry Insight: Careers in Retail (Waitrose)</u>
Starbucks Retail	<u>Retail Careers at Starbucks</u>
Fashion Buyer	<u>Life As A Fashion Buyer Breaking Fashion</u>
Warehouse Operative	<u>Working in a brand new Lidl warehouse</u>
National Retail Federation	<u>Retail is Careers</u>
Tesco Retail	<u>Working at Tesco</u>
L'Oreal Retail	<u>https://youtu.be/TKwSfuEE4Gg</u>

Careers within John Lewis	John Lewis & Partners Jobs John Lewis Partnership Careers - JLPJobs.com
Working for Apple	https://www.apple.com/jobs/uk/retail.html
John Lewis Partnership	Apprenticeships John Lewis Partnership Careers
Amazon	https://amazonapprenticeships.co.uk/
Nike	Nike Careers Home
How to be a Retail Buyer	Retail buyer job profile Prospects.ac.uk
How to be a Fashion Designer	Fashion designer job profile Prospects.ac.uk 5 ways to get into fashion design How to become a fashion designer: Gemma's story
What is the job of a sales assistant	Sales assistant Explore careers

How to get into buying and merchandising	How to get into buying and merchandising
How to become a personal shopper	Personal shopper Explore careers
What is a role in marketing?	Jobs in marketing